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PASSENGER FACILITY CHARGE (PFC) APPLICATIONS/PROGRAM ADMINISTRATION

The successful development of any airport is contingent on taking full advantage of all potential funding sources while minimizing the impact on the airport's rates and charges. The use of Passenger Facility Charges (PFCs) is one of the many funding sources available to airport owners. The FAA requires that all PFC applications include an overall Airport Capital Improvement Program (CIP) that projects the need and use of all federal, state and local funds for airport development projects. K&G has extensive experience and capabilities in the development of these programs with over \$1 Billion of PFC-generated capital funds programmed for our airport clients across the country. Our knowledge of capital planning coupled with our relationship with the FAA positions us to provide unparalleled service.

Our approach to the PFC application and implementation process involves a multi-step method. We begin with a thorough evaluation of your capacity to collect the PFC and an analysis of the available cash-flow from both pay-as-you-go and bond financing methodologies. Through this effort, we work closely with you to identify a capital program that is achievable in a financially-sound manner. With this financial foundation in place, we are able to assemble the appropriate capital program that matches your goals with available revenue.

Another step in the PFC application process is environmental and airspace coordination with the FAA. Our planning and financial capabilities provide for a seamless process, working with the airport and the cognizant agencies in a partnership to achieve the timely issuance of the required airspace approvals and environmental determinations.

The final cornerstone of the application process is the coordination and consultation with the airport's partners – the airlines and the FAA. While these efforts can be challenging, early and open discussions generally result in a consensus that allows the ultimate implementation of the program.

K&G principals have been directly responsible for the development, management, and implementation of various funding applications, including PFC applications and amendments, for our airport clients. In the formulation of these PFC actions, we have prepared project funding strategies including multiple revenue sources. We are proud of the fact that each program that we have prepared has received the FAA's approval. This success is accomplished through thorough knowledge of Airport Improvement and PFC Program requirements and effective communication with FAA personnel.

CONTACT KUTCHINS & GROH FOR YOUR PFC APPLICATION/PROGRAM ADMINISTRATION.

Kutchins & Groh, LLC is a full-service planning and management-consulting firm specializing in aviation-related consultant services. We offer a wide range of expertise and experience in all aspects of airport planning and development. The team's members have experience at over forty different airport facilities in all facets of airport planning and development including: the preparation of Airport Master Plans, Action Plans, Independent Fee Analysis, Passenger Facility Charge Applications and Programs, Capital Facility Plans, Airline Lease Negotiations, Airport Lease Drawings, Letter of Intent Applications, assembling environmental clearance documentation, Disadvantaged Business Enterprise Programs, FAR Part 150 Noise Programs, Land-Use Planning, Program Management, FAA and governmental liaison, and preparation of Airport Layout Plans, as well as developing innovative approaches to implementing airport capital improvement programs.

Kutchins & Groh provides a wide variety of Passenger Facility Charge Services for air carrier airports across the country.

OUR PFC CLIENTS INCLUDE:

- Baltimore Washington International Airport
Anne Arundel County, MD
- Baton Rouge Metropolitan Airport
Baton Rouge, LA
- Lake Charles Regional Airport
Lake Charles, LA
- Louis Armstrong New Orleans International Airport
New Orleans, LA
- Monroe Regional Airport
Monroe, LA
- Richmond International Airport
Richmond, VA